



Case Study

Hans Hundegger AG Gets Immutable Backups and Cuts Restore Times by 66% with Object First

Introduction and Executive Summary

Hans Hundegger AG is a family-owned and managed producer of CNC-controlled joinery machines used in the timber construction sector. With over 600 employees based in the Bavarian town of Hawangen and a market share of 90%, the business delivers machines to 59 countries worldwide.

As its previous backup environment began to age, Hans Hundegger AG needed a secure, simple, and powerful Veeam-compatible backup storage environment that could reduce overheads and scale for future growth—making Object First the perfect provider.

The Challenge

Before Object First, Hans Hundegger AG used an OS-managed server with internal storage to manage their Veeam backups. Stefan Feneberg, IT Manager at Hans Hundegger AG commented: ***Our previous backup environment designed around Veeam dated back to 2018 and did not reflect the current challenges in IT security and administration. As our IT team is quite lean, we do not have a dedicated backup admin and the time spent with this old environment required time and resources that we do not have. The number of tickets we had to open with Veeam regarding many different topics grew in the past 3 years and we were seeking a massive simplification combined with increased security.***

To meet all these challenges, the business needed high-performance backup storage featuring advanced security features, as well as streamlined processes to reduce administrative overhead.



Object First has allowed us to increase performance and security—while dramatically reducing administrative overheads.

Stefan Feneberg

IT Manager at Hans Hundegger AG

HUNDEGGER

Innovationen für den Holzbau



Company:

Hans Hundegger AG



Industry:

Manufacturing



Country:

Germany



Solution:

Ootbi by Object First

Results:

Backups secured with immutability, with a 66% decrease in restore times and reduction in admin overheads.



The Solution

Hans Hundegger AG decided working with a partner would be the most efficient way to find the right security solution to their IT challenges. They chose Erik Sterck GmbH due to its fast, customer-focused, and technical approach.

As a vendor-agnostic partner, Erik Sterck GmbH weighed up a range of potential solutions against a number of key criteria. Julius Wagner, Account Manager at Erik Sterck GmbH, explained: ***"The main focus was on the immutability of backup data, ensuring maximum protection against ransomware and hacker attacks. Additionally, the backup storage solution had to meet high-performance requirements for both backup and restore processes while also providing scalability for future growth. Since Veeam is already in use, the goal was to find a backup storage solution that would integrate seamlessly with the existing backup software and fully leverage all its benefits."***

Object First's Ootbi (Out-of-the-Box Immutability) appliance immediately rose to the top for both partner and customer, as it not only met these criteria but exceeded them. Veeam specialization was a particular draw for Stefan Feneberg, IT Manager at Hans Hundegger AG: ***"The absolute focus on Veeam made Object First stand out—no one else can deliver that. With this focus, it was really easy to implement a PoC, so we were really sure that this solution would work in our environment already before purchasing it."***

The actual deployment process was seamless, thanks to a collaborative approach involving partner, vendor, and customer. Feneberg continued: ***"The deployment was absolutely smooth and efficient. When the purchased Ootbi arrived at our headquarters, it took only one day until the first backup was put on it. One of the key factors for this success was actually that the Erik Sterck consultant who planned the environment was also responsible for setting it up."***

The Results

By implementing Ootbi from Object First, Hans Hundegger AG has been able to address all its key storage challenges:

- **Immutable storage** provides security against ransomware threats
- **Automated restore** guarantees backups take place and are easily recoverable in case of disaster
- **The average restore time dropped 66%**, from six hours to two
- **Seamless integration** with Veeam architecture has significantly reduced administrative overheads

Conclusion

The combination of the right solution and the right partner has proven pivotal to Hans Hundegger AG's success as it looks to simplify, strengthen, and speed up its backup storage environment.

Stefan Feneberg sees Object First continuing to support the business in the future, too. ***"We're looking forward to using this solution for the next five years. If Object First continues to work this way, I'm confident that they will remain a part of our backup strategy after the next tech refresh, too."***

Partner Julius Wagner summed up the benefits of Ootbi succinctly: ***"Object First has succeeded in closing a gap in the market with a turnkey appliance that meets customer demands for immutable storage solutions with high performance requirements, ease of use, and simple scalability."***