OBJECT FIRST

Securing Veeam Backups: Central Technology's Partnership with Ootbi
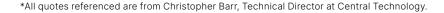
Summary:

Central Technology, a top IT services provider, is committed to enhancing backup and recovery solutions for their clients amidst rising ransomware threats. By leveraging Ootbi by Object First, they deliver secure, simple, and powerful backup storage for Veeam customers, anticipating exceptional performance and heightened data security. Object First's 100% commitment to the channel reinforces Central Technology's confidence in collaboration.

Central Technology's Biggest Data Backup Security Challenges Before Ootbi:

- **Ransomware Threats:** Emphasize the need for robust security measures.

- **Complex Solutions:** "Our customers want an on-premises immutable backup repository that is easy to set and manage, where IT teams don't have extensive Linux knowledge an out-of-the-box appliance provides the confidence that the device is secured, and backups are safe."

- **Low Repository Performance:** NAS-style appliances often struggle to meet RTO.

Central Technology's Outcomes with Ootbi:

- **Regulatory Requirements Met:** Ootbi meets security requirements in healthcare and education sectors.

- **Exceptional Performance:** "Ootbi provided exceptional performance against high-performance block-level repositories."

- **Peace of Mind:** "Ootbi provides the confidence that the appliance and backup files stored on it are secured."

*All quotes referenced are from Christopher Barr, Technical Director at Central Technology.

" We see the Ootbi appliance to be the perfect complement to our cloud-based backup services.

Christopher Barr,
Technical Director, Central Technology

central technology

www.ct.co.uk

Company:
Central Technology

Solution:
Ootbi by Object First

Industry:
Information Technology Services

Region:
EMEA

Reflection on Partner Commitment:

Central Technology has experienced the commitment of Object First to work transparently with partners, as shown by the partner-only approach, ensuring mutual trust and collaboration.

Learn more: